

ECON 3740: INTRODUCTION TO ECONOMETRICS

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Lecture 18

Last lecture, we studied a single dummy variable. Today, we will

- Use a dummy as explanatory variable in equation for $\log(y)$
- Study dummy variables for multiple categories
 - Incorporating Ordinal Information by using dummy variables (2 specifications)
 - Add Interactions among Dummy Variables
 - Allow different slopes

MLR, Further Issue: Using Dummy Explanatory Variables in Equations for $\log(y)$

- Recall the example of the housing price regression and consider the following fitted regression line
$$\widehat{\log(\text{price})} = \begin{array}{r} -1.35 \\ (0.65) \end{array} + 0.168\log(\text{lotsize}) \begin{array}{r} (0.038) \\ \end{array} + 0.707\log(\text{sqrf}) \begin{array}{r} (0.093) \\ \end{array} \\ + 0.027\text{bdrms} \begin{array}{r} (0.029) \\ \end{array} + 0.054\text{colonial} \begin{array}{r} (0.045) \\ \end{array}$$

where $n = 88$, $R^2 = 0.649$, and

$$\text{colonial} = \begin{cases} 1, & \text{the house is the colonial style} \\ 0, & \text{not the colonial style} \end{cases}$$

- Now,

$$\frac{\partial \log(\text{price})}{\partial \text{colonial}} = \frac{\partial \text{price} / \text{price}}{\partial \text{colonial}} = 5.4\%$$

- As the dummy for colonial style changes from 0 to 1, the house price increases by 5.4 percentage points.

MLR, Further Issue: Using Dummy Variables for Multiple Categories

- 1. Define membership in **each** category by a dummy variable
- 2. Leave out one category (which becomes the base category)
- An example (Log Hourly Wage Equation). Suppose one would like to estimate a model that allows for wage differences among four groups: married men, married women, single men, and single women.

$$\widehat{\log(\text{wage})} = \begin{array}{rlll} -0.321 & +0.213\text{marrmale} & -0.198\text{marrfem} & \\ (0.1) & (0.055) & (0.0058) & \\ -0.11\text{singfem} & +0.079\text{educ} & +0.027\text{exper} & \\ (0.056) & (0.007) & (0.005) & \\ -0.00054\text{exper}^2 & +0.029\text{tenure} & -0.00053\text{tenure}^2 & \\ (0.00011) & (0.007) & (0.00023) & \end{array}$$

where $n = 526$ and $R^2 = 0.461$

- Holding other things fixed, married women earn 19.8% less than single men (= the base category); similarly, married men earn 21.3% more and single women earn 11.0% (i 19.8%) less than single men.

MLR, Further Issue: Incorporating Ordinal Information by Using Dummy Variables

- An example (City Credit Ratings and Municipal Bond Interest Rates): We can propose two specifications of the regression model.
- The first specification is

$$MBR = \beta_0 + \beta_1 CR + \text{other factors}$$

where

$$\begin{aligned} MBR &= \text{municipal bond interest rate} \\ CR &= \text{credit rating from 0-4 (0 = worst, 4 = best)} \end{aligned}$$

- This specification would probably not be appropriate as the credit rating only contains ordinal information.
- A better way to incorporate this information is to define dummies

$$MBR = \beta_0 + \delta_1 CR_1 + \delta_2 CR_2 + \delta_3 CR_3 + \delta_4 CR_4 + \text{other factors}$$

where CR_1, \dots, CR_4 are dummies indicating whether the particular rating applies, e.g., $CR_1 = 1$ if $CR = 1$ and $CR_1 = 0$ otherwise.

- All effects are measured in comparison to the worst rating (= base category).

MLR, Further Issue: Difference Between These Two Specifications

- **Specification 1:** $MBR = \beta_0 + \beta_1 CR + \text{other factors}$

$$CR = 0 \implies MBR = \beta_0$$

$$CR = 1 \implies MBR = \beta_0 + \beta_1$$

$$CR = 2 \implies MBR = \beta_0 + 2 * \beta_1$$

$$CR = 3 \implies MBR = \beta_0 + 3 * \beta_1$$

$$CR = 4 \implies MBR = \beta_0 + 4 * \beta_1$$

where the increase in MBR for each rating improvement is the same, which equals β_1 .

MLR, Further Issue: Difference Between These Two Specifications Continue

- Specification 2:

$$MBR = \beta_0 + \delta_1 CR_1 + \delta_2 CR_2 + \delta_3 CR_3 + \delta_4 CR_4 + \text{other factors}$$

$$CR_1 = CR_2 = CR_3 = CR_4 = 0 \implies MBR = \beta_0$$

$$CR_1 = 1 \implies MBR = \beta_0 + \delta_1$$

$$CR_2 = 1 \implies MBR = \beta_0 + \delta_2$$

$$CR_3 = 1 \implies MBR = \beta_0 + \delta_3$$

$$CR_4 = 1 \implies MBR = \beta_0 + \delta_4$$

where the increase in MBR for each rating improvement can be different due to the arbitrariness of $\delta_1, \delta_2, \delta_3, \delta_4$.

MLR, Further Issue: Interactions among Dummy Variables

- Reconsider the female and marital status effect on $\log(wage)$ by adding the $female * married$ interaction term,

$$\widehat{\log(wage)} = \begin{array}{rcl} -0.321 & -0.11female & +0.213married \\ (0.1) & (0.056) & (0.55) \\ & -0.301female * married & +.... \\ & (0.072) & \end{array}$$

- marrmale**: setting $married = 1$ and $female = 0$, we get $\widehat{\delta}_2 = 0.213$ same as before (page 4)
- marrfem**: setting $married = 1$ and $female = 1$, we get $\widehat{\delta}_1 + \widehat{\delta}_2 + \widehat{\delta}_3 = -0.198$ same as before (page 4)
- singfem**: setting $married = 0$ and $female = 1$, we get $\widehat{\delta}_1 = -0.11$ same as before (page 4)
- So these two specifications are equivalent: four categories are generated.

MLR, Further Issue: Interactions among Dummy Variables

Continue

- Now, what is the meaning of the coefficient of the interactions term, *female * married*?
- Recall the regression model is

$$\log(\text{wage}) = \delta_0 + \delta_1 \text{female} + \delta_2 \text{married} + \delta_3 \text{female} * \text{married} + \mu$$

- Hence,

$$E[\log(\text{wage})|\text{female}=1,\text{married}=1] = \delta_0 + \delta_1 + \delta_2 + \delta_3 \quad (1)$$

$$E[\log(\text{wage})|\text{female}=1,\text{married}=0] = \delta_0 + \delta_1 \quad (2)$$

$$E[\log(\text{wage})|\text{female}=0,\text{married}=1] = \delta_0 + \delta_2 \quad (3)$$

$$E[\log(\text{wage})|\text{female}=0,\text{married}=0] = \delta_0 \quad (4)$$

- Therefore,

$$\delta_3 = (\text{equation}(1) - \text{equation}(2)) - (\text{equation}(3) - \text{equation}(4))$$

That is δ_3 measures the difference between female and male in the difference between married and un-married (a "difference in difference" effect).

MLR, Further Issue: Allowing for Different Slopes

- Consider the model

$$\log(\text{wage}) = \beta_0 + \delta_0 \text{female} + \beta_1 \text{educ} + \delta_1 \text{female} * \text{educ} + \mu$$

where

β_0 = intercept of male, β_1 = slope of men,

$\beta_0 + \delta_0$ = intercept of female, $\beta_1 + \delta_1$ = slope of female

- Interacting both the intercept and the slope with the female dummy enables one to model completely independent wage equations for men and women.
- Therefore, some interesting Hypotheses come up

$$H_0 : \delta_1 = 0$$

Under H_0 , the return to education is the same for men and women.

$$H_0 : \delta_0 = \delta_1 = 0$$

Under H_0 , the whole wage equation is the same for men and women.

MLR, Further Issue: Allowing for Different Slopes, Graphical Illustration

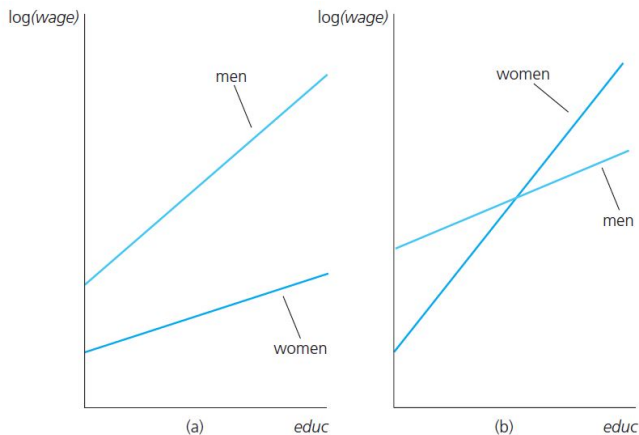


Figure: (a) $\delta_0 < 0, \delta_1 < 0$; (b) $\delta_0 < 0, \delta_1 > 0$

MLR, Further Issue: Allowing for Different Slopes, An Example

- Consider following fitted regression line

$$\begin{aligned} \widehat{\log(\text{wage})} = & \quad 0.389 & \quad -0.227 \text{female} & \quad +0.082 \text{educ} \\ & (0.119) & (0.168) & (0.008) \\ & -0.0056 \text{female} * \text{educ} & +0.029 \text{exper} & -0.00058 \text{exper}^2 \\ & (0.0131) & (0.005) & (0.00011) \\ & +0.032 \text{tenure} & -0.00059 \text{tenure}^2 & \\ & (0.007) & (0.00024) & \end{aligned}$$

where $n = 526$ and $R^2 = 0.441$

- Consider the null $H_0 : \beta_{\text{female} * \text{educ}} = 0$. $|t_{\text{female} * \text{educ}}| = \left| \frac{-0.0056}{0.0131} \right| = 0.43 < 1.96$. Hence, no evidence against hypothesis that the return to education is the same for men and women.
- Consider the null $H_0 : \beta_{\text{female}} = 0$. $|t_{\text{female}}| = \left| \frac{-0.227}{0.168} \right| = 1.35 < 1.96$. Does this mean that there is no significant evidence of lower pay for women at the same levels of *educ*, *exper*, and *tenure*? **No**, this is only the effect for *educ* = 0 because

$$\frac{\partial \log(\text{wage})}{\partial \text{female}} = -0.227 - 0.0056 \text{educ} \quad (5)$$